

#### Are you ready to become

### the agent of change people need you to be?

# There are those of us that are ready to raise our hands, take on the mantle of leadership and help drive change.



## We seek change within our personal lives, our businesses or in the society in which we live.



## We know things can be different and want to be part of that change.



### However, to do this we need to keep THREE THINGS in mind.



#1

#### "No one cares how much you know until they know how much you care"

Theodore Roosevelt



#### #2

#### "He who thinks he leads, but has no followers, is only taking a walk."

John Maxwell



#### #3

If you cannot communicate change in ways that are listened to, understood, valued, and engaged with, change will not happen!



### We need to care about the people that we wish to lead.



### And we need to give them reason to care about us.



Change comes when people buy into change, become emotionally invested, and have a sense of purpose and belonging.



#### When everyone understands:

- Where you are going.
- Why you are going there?
- What you will ultimately achieve through change that you cannot achieve now.
- > And what the ramifications of failure are.



### We must learn how to communicate change effectively



It is about effectively telling your story, drawing a picture in the minds of those you lead, and giving them a reason, and the tools, to retell it to others.



# But none of this happens until you build trust with those you wish to influence and lead, because they must deem you trustworthy.



### Are you curious about how to become

the agent of change people need you to be by communicating more effectively?





#### Let's talk!

#### ben@YourBrandMarketing.com 604 512 7174